



Aboriginal and Torres Strait Islander Procurement Strategy 2021-24



Lachlan Colquhoun
First Nations champion



Gemma Smyth
Reconciliation champion

Message from our Reconciliation and First Nations champions

The primary purpose of the [Indigenous Procurement Policy \(IPP\)](#) is to stimulate Indigenous entrepreneurship and business development, providing Indigenous Australians with more opportunities to participate in the economy. At PM&C it's our mission to improve the lives of all Australians. To do this we must ensure our policy development and advice is informed by the diverse perspectives and experiences of people across our vast country. Seeking out business opportunities with Australia's First Nations peoples will stimulate creativity and innovation, building resilient and empowered communities.

PM&C's portfolio has consistently exceeded annual IPP targets but a higher level of commitment and collaboration is required to help realise the growth potential of Indigenous business and increase their representation in Australia's economic landscape.

PM&C is well positioned to support Indigenous business growth in its role to drive the Government's agenda to grow our economy, incomes and jobs. This can be achieved through strong leadership, raised awareness and communications to increase the number of contracts awarded to Indigenous suppliers. This Strategy represents PM&C's commitment and approach to delivering IPP outcomes as well as contributing to achieving procurement related deliverables under the PM&C Innovative Reconciliation Action Plan (RAP) 2021-24.

Delivering the Department of the Prime Minister and Cabinet's Aboriginal and Torres Strait Islander Procurement Strategy

1. Leadership

Proactively leading and supporting IPP initiatives to increase the volume and value of Indigenous contracts within PM&C by:

- Ensuring senior executives and procurement decision makers understand and support the IPP
- Continued commitment to attend Supply Nation Leadership Roundtable when invited.
- Supporting the PM&C RAP Working Group as an avenue for promoting Indigenous Procurement best practice

2. Behaviours

Increasing the awareness of the IPP and build capabilities to better enable Indigenous business engagement by:

- Increasing awareness at Executive Board level with bi-annual reports on Indigenous business contracts and contract value
- Engaging and educating staff on IPP requirements and Indigenous business capability
- Encouraging non-Indigenous suppliers to apply IPP principles to their own business practices and to any subcontractor arrangement
- Increasing staff awareness of Supply Nation's Indigenous Business Direct database and how to match Indigenous suppliers to procurement opportunities

3. Communications

Sharing IPP outcomes, good news stories and information on supporting Indigenous businesses to reinforce the importance of PM&C delivering IPP outcomes by:

- Regularly sharing successful engagements with Indigenous providers through internal communication platforms & in PM&C's external Indigenous newsletter
- Publishing an internal bi-annual Indigenous Supplier Newsletter to raise the profile of the IPP
- Communicating Indigenous business opportunities and events

4. Procurement goals

Influencing procurement processes to support the growth of Indigenous businesses and economic sustainability by:

- Ensuring procurement practices and criteria are appropriate for engaging with Indigenous businesses
- Tailoring contract terms to cater for Indigenous business needs
- Encouraging staff where practicable when assessing value for money to consider the broader economic benefits non-majority owned Indigenous businesses may be making to the IPP objectives